

Purchased Services Pricing Strategy



Hospital Purchased Services
Benchmarking Database

Purchased Services

Pricing Strategy

Why Purchased Services?

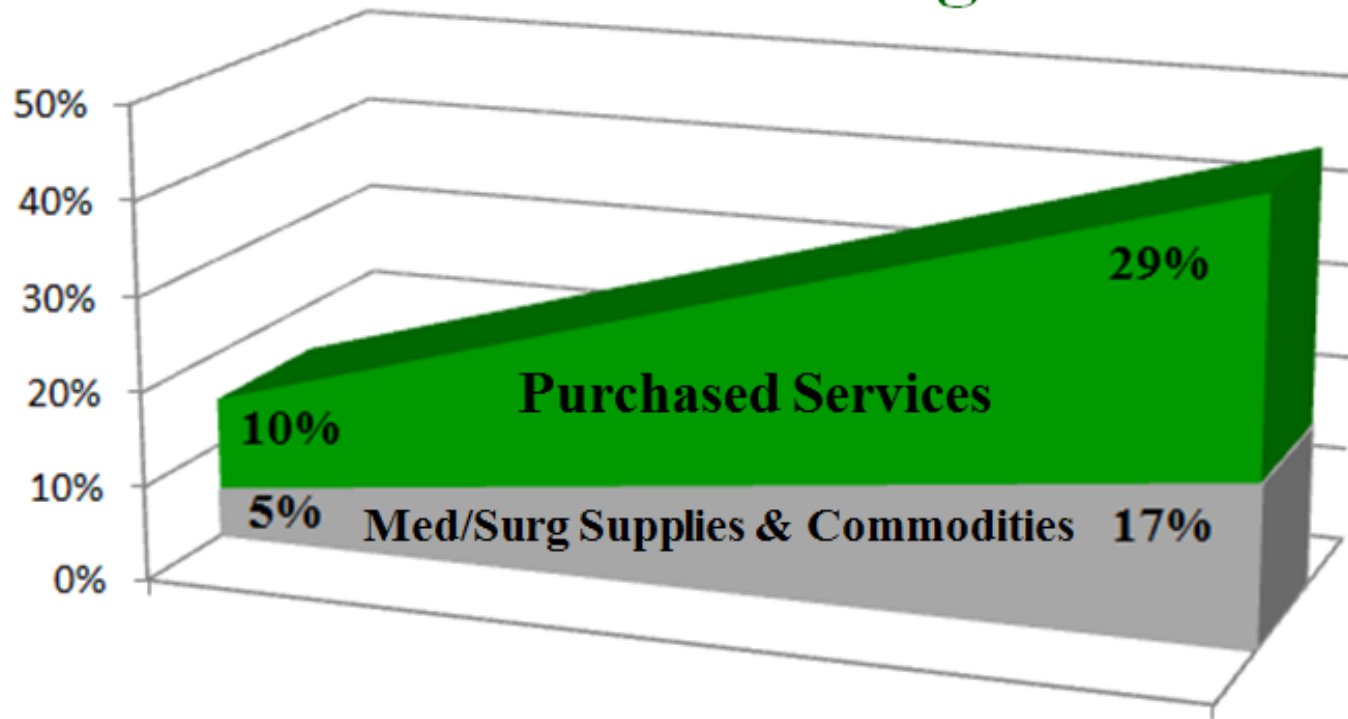
Purchased Services



Pricing Strategy

Why Purchased Services?

Cost Savings



“Research shows that when cost savings are pursued, savings on **Purchased Services ranged from 10% to 29%** versus an average of 5% to 17% for other commodities or materials.”

The PSPS Process

The Power to Negotiate



Purchased Services

Pricing Strategy

The PSPS Measurable Guarantee

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